



Montréal, March 22, 2022

Be “The U”

Dear fellow activists,

Welcome! We are proud that you are joining our organization and that you are allowing us to expand our membership in the hotel industry. As you know, we have improved working conditions for hotel industry workers for the past 35 years. The Fédération du commerce (FC–CSN) is made up of over 27,000 members in the private sector, 8,000 of whom are in the tourism industry in over 60 unions in various hotels across Quebec. We are affiliated with an organization that represents over 325,000 members in the private and public sectors.

We have successfully improved working conditions as a result of the solidarity and fighting spirit of hotel industry workers. It is also through this strength that we have been able to make use of coordinated bargaining, which in the last round brought together over 25 unions in the Montréal, Québec City, and Sherbrooke areas. This bargaining model has worked for over 35 years. It has allowed for going from working conditions that were initially similar to minimum employment standards to the best working conditions in the industry in Canada. Why not engage in coordinated bargaining that includes members from the two largest Canadian cities?

When we met with you, we immediately saw your desire to organize, take control of your destiny, and fight to improve your working conditions. We recognized the same will, passion, and desire for change that we had 35 years ago to improve working conditions to be able to pursue a career in the hotel industry. We saw the same will that we had when we left our previous union, which represented the employer’s interests and not our own. You have chosen the only organization that will allow you to determine the struggles in which you want to engage so that you can take control of your destiny. We will be with you every step of the way so that you can make advances and so that your expectations can become reality.

With our organization, solidarity, and fighting spirit, we will make what had once seemed impossible the new reality. Together, we will overcome any obstacles in our path.

Welcome to the Fédération du commerce–CSN!

Standing together in solidarity,

Alexandre Laviolette

President, Fédération du commerce (CSN)
*Bellhop/Valet/Door person at Château
Versailles- Méridien Montréal*

Michel Valiquette

Treasurer, Fédération du commerce (CSN)
Waiter at Hilton Laval

Sere Monette

Vice-president, Fédération du commerce (CSN)
Delivery driver at Sysco Grand-Montréal

Nancy Mathieu

General secretary, Fédération du commerce (CSN)
Slicer at Bacon Inter-América